Module	Qualitative and Quantitative Methods
Module Number	218
Exam Number	218
Course Frequency	Summer Semester
Duration	1 Semester
Module Structure	<ul> <li>The module consists of the following units:</li> <li>Unit 1: Qualitative Methods</li> <li>Unit 2: Quantitative Methods</li> </ul>
Contact Hours per Week	4
Teaching and Learning Forms	2 SWS Seminar 2 SWS Project Work / Case Studies
ECTS Credit Points	5
Workload	<ul> <li>150 hours</li> <li>Attendance time in courses: 56 hours</li> <li>Self-study: 94 hours</li> </ul>
Module Responsibility	Prof. Dr. Alena Bleicher, Prof. Dr. Theo Berger
Prerequisites for Participation	The specific conditions for participation of the individual units are presented in their descriptions.
Target Competencies	Students will become familiar with so called qualitative and quan- titative research approaches and methods in empirical research in social sciences.
	This module thus imparts competencies at level 2 of the Qualifi- cations Framework for German Higher Education Qualifications (HQF) at Master level. This applies in particular to the following areas:
	<ul> <li>Knowledge and understanding</li> <li>Use, application and creation of knowledge</li> <li>Communication and cooperation</li> <li>Scientific self-perception / professionalism</li> </ul>
Examination and Course Achievement	The primary form of examination is the project work.

Unit 1	Qualitative Methods
Unit Number	219
Exam Number	218
Course Frequency	Summer Semester
Duration	1 Semester
Contact Hours per Week	2
Teaching and Learning Forms	1 SWS Seminar 1 SWS Project Work / Case Studies
Language	English
Prerequisites for Participation	Basics of statistics At least English Level B1 (Common European Framework of Ref- erence for Languages)
Content	<ul> <li>Students are familiarised with the interpretative-reconstructive research approach of empirical social research. Teaching content is largely based on English-language scientific publications.</li> <li>Teaching contents are: <ul> <li>Epistemological foundations of the interpretative-reconstructive paradigm of empirical social research.</li> <li>Case construction and sampling in qualitative social research.</li> <li>Data sources of qualitative research.</li> <li>Methods of data collection (e.g. narrative interviews, focus group interviews, observation).</li> <li>Methods of data analysis (e.g. qualitative content analysis).</li> <li>Technical tools and methodological approaches to data collection, processing and analysis (e.g. transcription methods, software for transcription and qualitative data analysis).</li> <li>Quality criteria of qualitative research.</li> </ul> </li> </ul>
Target Competencies	The students understand the approach of empirical reconstruc- tive, qualitative social research. They are able to construct a case and select data in order to answer a research question in the in- terpretive paradigm. Furthermore, they acquire skills to collect data e.g. by carrying out semi-structured interviews and to pre- pare these data for analysis (e.g. transcription). They are able to apply a method of qualitative data analysis and interpretation. The students know technical tools that support data collection, pro- cessing, analysis and evaluation. They know the quality criteria of qualitative social research and how to apply them.

Unit 1	Qualitative Methods
	This unit thus imparts competencies at level 2 of the Qualifications Framework for German Higher Education Qualifications (HQF) at Master level. This applies in particular to the following areas:
	<ul> <li>Knowledge and understanding</li> <li>Use, application and creation of knowledge</li> <li>Communication and cooperation</li> <li>Scientific self-perception / professionalism</li> </ul>
Examination and Course Achievement	The examination for this unit is carried out at module level and is described in more detail there.
Basic Literature	Belk, Russell W.; Fischer, Eileen; Kozinets, Robert V. (2013): Qualitative Consumer & Marketing Research. Los Angeles: Sage.
	Berenson, M. L.; Levine, D. M.; Szabat, K. A.; Stephan, D. (2020): Basic Business Statistics: Concepts and Applications. Pearson.
	Fahrmeier, L., Heumann, C.; Künstler, R.; Pigeot, I.; Tutz, G. (2016): Statistik (8. Auflage). Berlin: Springer.
	Flick, Uwe; Kardorff, Ernst von; Steinke, Ines (Hg.) (2010): A companion to qualitative research. Repr. London: Sage.
	Kuckartz, Udo (2014): Qualitative text analysis. A guide to methods, practice & using software. Los Angeles: Sage.
	McClave, J. T.; Benson P. G.; Sincich, T.: Statistics for business and economics, Thirteenth edition, global edition. Harlow; Mu- nich: Pearson, 2018.
	Przyborski, Aglaja; Wohlrab-Sahr, Monika (2008): Qualitative So- zialforschung. Ein Arbeitsbuch. 1. Aufl. München: Oldenburg.
	Studenmund, A. H.: Using Econometrics A Practical Guide, 7th ed. Boston: Pearson, 2016.

Unit 2	Quantitative Methods
Unit Number	220
Exam Number	218
Course Frequency	Summer Semester
Duration	1 Semester
Contact Hours per Week	2
Teaching and Learning Forms	1 SWS Seminar 1 SWS Project Work / Case Studies
Language	English
Prerequisites for Participation	Basics of statistics At least English Level B1 (Common European Framework of Ref- erence for Languages)
Content	<ul> <li>This part of the course "Quantitative Methods" deals with the formulation of statistical hypothesis tests and the in-depth analysis of the linear model.</li> <li>Quantitative methods are presented and statistical significance of test decisions will be assessed. State-of-the-Art approaches are critically evaluated and discussed via applied case studies.</li> <li>The course follows a hands-on approach with a focus on implementation, interpretation and validation of statistical results. This is supported by the use of common software packages (such as Excel, R or SPSS).</li> <li>The course content comprises: <ul> <li>Fundamentals of probability theory</li> <li>Introduction to the formulation of statistical hypothesis tests</li> <li>Introduction the linear regression model</li> <li>Quantitative methods in practice: An in-depth discussion on dependencies and causalities</li> </ul> </li> </ul>
Target Competencies	The central competence goal is the independent evaluation and implementation of statistically based economic decisions. For this purpose, critical statistical thinking and the evaluation of different statistical models and methods are developed. Accompanying project work offers students the opportunity to apply statistical concepts to typical decision-making situations in companies. The business implications of statistical techniques are developed in the course. The students have the opportunity to deepen what they have learned by means of assignments and projects.

Unit 2	Quantitative Methods
	<ul> <li>In detail</li> <li>the formulation of statistical working hypotheses</li> <li>the selection of suitable statistical models</li> <li>the independent execution, adaptation and interpretation of hypothesis tests</li> </ul>
	will be developed.
	Students will be able to critically discuss quantitative dependen- cies, distinguish them from causalities and identify adequate ap- proaches to solving evaluation problems.
	This unit thus imparts competencies at level 2 of the Qualifications Framework for German Higher Education Qualifications (HQF) at Master level. This applies in particular to the following areas:
	<ul> <li>Knowledge and understanding</li> <li>Use, application and creation of knowledge</li> <li>Communication and cooperation</li> <li>Scientific self-perception / professionalism</li> </ul>
Examination and Course Achievement	The examination for this unit is carried out at module level and described in more detail there.
Basic Literature	Auer, B. R.; Rottmann, H.: Statistik und Ökonometrie für Wirt- schaftswissenschaftler, 4. Auflage. Berlin: Springer, (2020)
	Fahrmeier L.; Heumann C.; Künstler R.; Pigeot I.; Tutz G. (2016): Statistik (8. Auflage). Berlin: Springer
	McClave, J. T.; Benson, P. G.; Sincich, T.: Statistics for business and economics, Thirteenth edition, global edition. Harlow; Mu- nich: Pearson, 2018.
	Studenmund, A. H.: Using Econometrics A Practical Guide, 7th ed. Boston: Pearson, 2016.